

ABILITY REDEFINED

2018 IMPACT REPORT



MILESTONES

2018 was an exciting year for Disabled Sports USA. Longtime Executive Director Kirk Bauer announced his retirement shortly after the start of our fiscal year and we can't thank him enough for his service to our nation and to our organization. Kirk has been so instrumental in the growth of not only Disabled Sports USA (DSUSA), but the entire adaptive sports movement.

Equally however, we are delighted to have Glenn Merry join us as the new executive director. Glenn brings a wealth of knowledge and experience to DSUSA, particularly in the Paralympic movement. As an organization that recently celebrated its 50th anniversary, we are confident that Glenn will lead us to success in the next fifty years.

As president of Disabled Sports USA, I have been able to witness the impact this organization has had on individuals and communities firsthand. I am equally proud of the efforts that Disabled Sports USA has made to provide additional resources to these grassroots adaptive sports organizations through grants, high quality training programs, insurance, and other services.

Disabled Sports USA's mission of "providing national leadership and opportunities for individuals with disabilities to develop independence, confidence, and fitness through participation in community sports, recreation, and educational programs" is accomplished through a number of programs and initiatives outlined in this report.

On behalf of Disabled Sports USA's Board of Directors, please allow me to share this 2018 Impact Report with you and also thank you for supporting our efforts and making a difference in the adaptive sports community.

Sincerely,

John Blossom
President, Disabled Sports USA



CONTINUED STRENGTH



I am excited to be able to lead the next chapter of Disabled Sports USA. This past year, over 60,000 individuals with disabilities participated in the programs and activities offered through Disabled Sports USA, each living the motto, "If I Can Do This, I Can Do Anything!"

25,000 of those served are youth with disabilities, either engaged in our Elite Team, Athletics for All, or Empower Youth Sports initiatives. In fact, 57 additional youth were named to DSUSA' Elite Team, bringing the current number of Elite Team members to 174. These youth are training to compete in summer or winter Paralympic sports and were provided grants to support their competition efforts.

Our Warfighter Sports program served 1,974 wounded warriors, family members, and staff this past year alone, a 16% increase over last year. Since 2003, more than 13,000 severely injured veterans and their families have been able to participate in adaptive sports at no cost to them, helping them to adjust to their new normal and to rebuild their lives through sports.

We added five new chapters to our local chapter network, bringing that number to 129 which provides more and better access to adaptive sports for athletes at the grassroots level. To strengthen this network of local adaptive sports organizations, we continued to provide access to the highest quality adaptive instruction through our Adapt2Achieve program (increasing that budget by more than 75%), equipping them with the tools to provide safe and effective adaptive sports activities to the youth and adults they serve.

All of this is possible because of your support. I hope you will take a look at this report and see for yourself the impact you have had on DSUSA's programs and activities. Thank you for supporting us and allowing us the opportunity to help athletes discover the power of adaptive sports.

Thank you,

Glenn Merry
Executive Director, Disabled Sports USA

Disabled Sports USA's Board of Directors

John Blossom, *President*

Will Reynolds, *Vice President*

Keri Serota, *Secretary*

Alf Garner, *Member at Large*

Marya Propis, *Member at Large*

Nicole Roundy, *Member at Large*

Katrina Shaklee, *Member at Large*

INVESTING IN OUR CHAPTERS

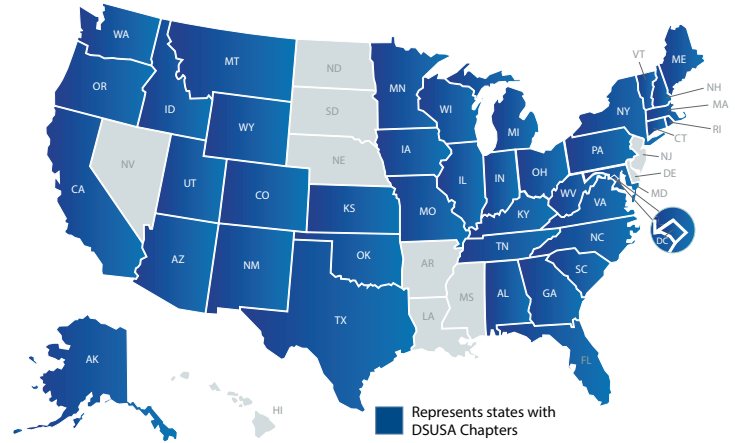
DSUSA granted over **\$1,100,000** to chapters in these states this year

ALASKA	\$6,163	NEW HAMPSHIRE	\$56,049
ALABAMA	\$4,000	NEW MEXICO	\$2,400
ARIZONA	\$21,401	NEW YORK	\$35,132
CALIFORNIA	\$118,785	NORTH CAROLINA	\$19,000
COLORADO	\$156,085	OHIO	\$31,800
CONNECTICUT	\$18,281	OKLAHOMA	\$14,330
FLORIDA	\$3,000	OREGON	\$20,740
GEORGIA	\$11,921	SOUTH CAROLINA	\$26,242
IDAHO	\$52,594	TENNESSEE	\$15,090
ILLINOIS	\$40,128	TEXAS	\$25,497
INDIANA	\$17,000	UTAH	\$37,854
KANSAS	\$15,000	VIRGINIA	\$14,974
MAINE	\$28,000	VERMONT	\$16,221
MARYLAND	\$83,869	WASHINGTON	\$12,226
MINNESOTA	\$9,841	WYOMING	\$8,837
MISSOURI	\$12,800		
MONTANA	\$7,000		

66 Chapters Received Grants

50+ Number Of Sports Provided

129 DSUSA Chapters in 40 States



60,000+ Participants with Disabilities Annually

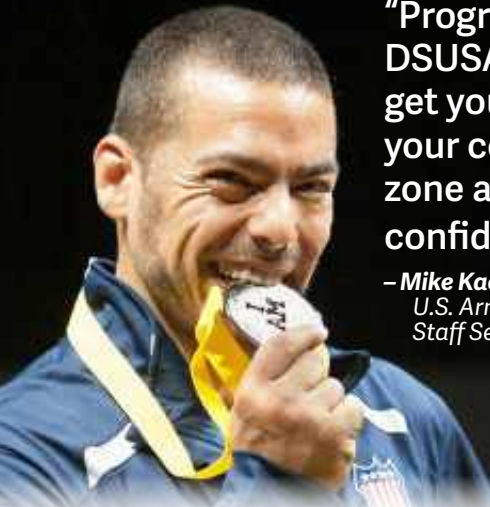
25,000+ Volunteers

Founded in **1967**

Chapters Satisfied with DSUSA Programs: **96%**

REBUILDING LIVES

THROUGH SPORTS



"Programs like DSUSA help get you outside your comfort zone and build confidence."

– Mike Kacer
U.S. Army
Staff Sergeant (Ret.)

Staff Sergeant Mike Kacer (Retired) joined the Pennsylvania Army National Guard in 1990, as a junior in high school. On June 18, 2008, Kacer would suffer an ear to ear fracture, a broken jaw (in three places) a collapsed lung, and his left arm being amputated. "A rocket landed ten feet to the left of me," he said. He would be placed in a drug-induced coma. "The last thing I remember from that moment is being taken to a helicopter. The rest of it is a collection of what others tell me had happened."

The retired infantry soldier focused on his rehabilitation from June 21, 2008 until he was discharged on May 27, 2010. While in rehab, he started participating in adaptive sports. "Sports is a big stress reliever and an escape from the realities of life." The first activity he participated in through Disabled Sports USA's Warfighter Sports program was the annual Bataan Memorial Death March, a challenging 26 mile march through the high desert terrain of the White Sands Missile Range in 2009.

"Programs like DSUSA help get you outside your comfort zone and build confidence to compete at the Paralympic level." From 2012 to 2016, Kacer devoted his passion to track and field, particularly competing in the 100m, 200m, and long jump with his eye on going to the 2016 Paralympic Games in Rio. During that timeframe, he competed at the Great Lakes Regional Games, Endeavor Games, and Desert Challenge Games, all events that are hosted by DSUSA chapters. "Getting to the Paralympic level is tough, particularly breaking that barrier without having a steady coach. The challenge of being a full-time athlete is very difficult physically and mentally."

1,974

warriors,
family and
staff served
this year

218

military
medical
center
partners

139

programs
offered
this year

13,000+

warfighters
and family
served since
2003

Helping Adaptive Sports Organizations **THRIVE**

As a grassroots adaptive sports movement, Disabled Sports USA's chapters are our backbone. Each year, our 129 chapters provide over 60,000 individuals with disabilities opportunities to participate in over 50 sports! Every organization within DSUSA's network has completed a rigorous application to become a chapter and ongoing assessments to ensure they provide the safest, most effective adaptive sports opportunities possible.

To help with this shared purpose, DSUSA offers chapters a portfolio of services including:

- Grant funding for programs and equipment
- Affordable Group Liability Insurance
- Sports and operations training
- Ongoing consultation
- Promotion through *Challenge* magazine, social media and DSUSA's website
- Networking and partnership opportunities



Disabled Sports USA is among Team River Runner's most important partners, providing training, advice, grants, networking and other support that helps our adaptive sports organization perform better.

– **Joe Mornini**, Executive Director,
Team River Runner, Chapter of
Disabled Sports USA

\$530,761

committed to training programs for chapters and partners

85

chapters participating in DSUSA insurance program

33%

of DSUSA chapters spend less than \$100,000 annually

Being on DSUSA's Elite Team has provided Erica Silvey with an opportunity to be recognized as an emerging athlete

DSUSA Youth Programs

Fifteen year old Erica Silvey has had a prosthetic leg for as long as she can remember. "It hasn't been a problem at all," she said. Born with fibular hemimelia, the congenital absence of the fibula, it required her to get surgery at just ten months old. Since then, she has been a below-the-knee amputee and that is really all she has ever known.

Silvey likes soccer and track equally. "I really enjoy soccer for the physicality and I like the competition, and winning, in running," she said. She became a member of Disabled Sports USA's E-Team in 2017 in Track and Field. The E-Team is designed to support and empower emerging youth athletes (ages 13-24) with disabilities who are training competitively in sports that are featured in the summer and winter Paralympic games.

Her first race ever was in June 2016 at the Endeavor Games, which is hosted by the University of Central Oklahoma's Center of Adaptive Sports, a chapter of Disabled Sports USA. It was there that she set the U16 National Record in her classification and received an invite to participate in the Junior Nationals. In 2017, Silvey competed in the Desert Challenge Games put on by Arizona Disabled Sports, another chapter of Disabled Sports USA, finishing in the top five in all three events. She qualified for the Nationals (adult) held in Los Angeles a month later and was the youngest in her class. At first, Silvey trained on her own with no coaching. The scholarship provided by DSUSA to E-Team members changed that. "I was able to get a personal trainer in the Spring of 2017," she said.

There is no doubt she has set some high goals. "I want to go to worlds and the ParaPanAm games in 2019 and the Paralympics in 2020, where I would like to medal," Silvey said. She appreciates being on the E-Team, as it has provided her with an opportunity to be recognized as an emerging athlete.



1741

E-Team
Athletes

25,000+

youth participants
annually

The Winter Sports Season's **SPECTACULAR START**

In December, DSUSA hosted the 30th annual The Hartford Ski Spectacular, and 803 participants from 41 states came to Breckenridge, Colorado to participate in 'learn-to' programs in alpine and Nordic skiing, snowboarding, curling, biathlon and sled hockey and race camps in alpine and Nordic skiing and snowboarding taught by the nation's best adaptive coaches. The event also strengthens and expands adaptive snow sports programs in communities throughout the U.S. through training and education programs for staff and volunteers at DSUSA chapters.

Attendees included representatives from more than 54 DSUSA chapters and partnering organizations, more than 100 wounded warfighters and family members from the U.S. and Great Britain, Boston Marathon survivors, 24 youth scholarship athletes, nearly 155 instructors receiving training from the Professional Ski Instructors of America/American Association of Snowboard Instructors, and Paralympic athletes. The National Adaptive Academy offered 2,020 hours of training through 86 clinics to a record number of 155 participants during the event.

"Ski Spectacular was the first recreational sports trip I took after my injury" said retired Army Sergeant Matt Melancon. "Sports have cultivated an attitude of possibility in me, and this really started at Ski Spectacular." While serving in Afghanistan in 2011, Melancon's vehicle was struck by an improvised explosive device causing severe injuries to both of his legs and his lungs. After attempting limb salvage, Melancon had his first leg amputated below the knee in 2013 and his second leg amputated a year later. Melancon has received numerous military awards for his service, including the Combat Infantryman's Badge and the Purple Heart.

For the 24th year in a row. The Hartford was the event's title sponsor and this year, for the fourth time, Ski Spectacular's Presenting Sponsor was the U.S. Department of Veterans Affairs.

86

PSIA-AASI
Clinics

803

participants

54

DSUSA
chapters in
attendance

FINANCIALS



Of the 69,640 nonprofits with designations through GuideStar, less than 12% have earned the Platinum level

INCOME

Individuals	444,219
Corporations	2,143,547
Foundation/Government	1,296,542
Other	762,024
In-Kind	269,772
Total Income	4,916,105

EXPENSES

Administration	328,273
Fundraising	538,235
Programs	3,898,970
Total Expenses	4,765,479
NET INCOME	150,628

FINANCIALS ADDENDUM



Of the 69,640 nonprofits with designations through GuideStar, less than 12% have earned the Platinum level

Major Program Breakdown

For Year Ended September 30, 2018

Major Programs	Expenses
Warfighter Sports	\$1,425,802
Chapter Services	\$1,157,261
Empower Youth Sports	\$249,310
General Programs	\$1,066,623
TOTAL PROGRAMS	\$3,898,996

FINANCIALS ADDENDUM

	<u>Unrestricted</u>	<u>Temporary Restricted</u>	<u>Total</u>
REVENUES			
Donations	\$ 2,862,111	\$ 0	\$ 2,862,111
Grants	1,246,542	50,000	1,296,542
Chapter membership services	565,269	0	565,269
Membership dues	31,000	0	31,000
Registration fees	91,315	0	91,315
Investment income	69,867	0	69,867
Net assets released from restrictions:			
Restrictions satisfied by payments	<u>36,644</u>	<u>(36,644)</u>	<u>0</u>
	4,902,748	13,356	4,916,104
EXPENSES AND LOSSES			
Program services	3,898,996	0	3,898,996
Management and general	328,274	0	328,274
Fundraising	<u>538,237</u>	<u>0</u>	<u>538,237</u>
	4,765,507	0	4,765,507
CHANGE IN NET ASSETS	137,241	13,356	150,597
Net assets, beginning of year	<u>4,242,276</u>	<u>284,489</u>	<u>4,526,765</u>
NET ASSETS, END OF YEAR	\$ 4,379,517	\$ 297,845	\$ 4,677,362

Our Generous PARTNERS

DIAMOND

AIG
Anthem Foundation
Department of Veterans Affairs
The Hartford
Locton Management, LLC

PLATINUM

Ariel Corporation
Boeing
Bob Woodruff Foundation
Craig H Neilsen Foundation
Gatorade
OSHKOSH Corp
PING
Tee It Up for the Troops
Veritas Capitol
Wash Depot Holdings, Inc.

GOLD

AON
Breckenridge Ski Resort
The Chart Group
Dumbarton Strategies
Lockheed Martin
Marsh & McLennan Companies
May and Stanley Smith
Charitable Trust
PGA Tour Charities, Inc.
US Assn. of Former Members of
Congress
Willis Towers Watson

**DSUSA has completely
changed my life.**

**If I can do this,
I can truly do or
handle anything.**

**--U.S. ARMY CPL (RET.)
ADAM GREATHOUSE**

SILVER

AECOM
AES Global Insurance
AM General (Mobility Ventures)
Anthem Life
Beaver Run Resort
Breckenridge Ski and Sports
CIGNA
DADA Holdings
DAV Charitable Service Trust
Franklin Templeton Investments
Greenberg Traurig
Holland & Knight
J.F. Lehman & Company
JLT Re (North America) Inc.
Lewis Brisbois Bisgaard & Smith LLP
Medical Center Orthotics &
Prosthetics
Munich Re
Northrop Grumman
Swiss Re
TigerRisk

BRONZE

Ackerman Foundation, Inc.
Air Warrior Courage Foundation
Alston & Bird LLP
AMWINS Brokerage of NJ
Angels of Mercy
Arthur J. Gallagher & Co.
Carlton Fields PC
Cooley LLP
David D'Addario
D'Amato & Lynch LLP
Dechert LLP
E.R. Holdings LLC
Econo Pak
Eventbrite, Inc.
Field of Honor (Charlestown)
Finish Line Youth Foundation
Fluor
Freeport

Fujitsu America Inc.
Gibson, Dunn & Crutcher LLP
David Giulietti
Gary Giulietti
Mary Ellen Giulietti
Goodwin Procter
Gordon & Rees LLP
Inmarsat Government.
Jansing-Cook Foundation
Jeremy Johnson
Katten Muchin Rosenman
Foundation
KDV Law
KPMG, LLP
Lexco Wealth Management, Inc.
Liberty Mutual Group Inc.
Lily Transportation
Josh Olson
O'Melveny & Myers LLP
Pacific Star Communications
Partner Reinsurance Co. of US
Partners and Simons
Pruitt Foundation, Inc.
RenaissanceRE inc.
Robert Trent Jones Golf Club
Foundation
Saxe Doernberger & Vita PC
Skadden, Arps, Slate, Meagher &
Flom
Southern Charles County VFW Post
#10081
Tar Holdings, LLC
tKg Wholesale Brokerage
Total Communications Mgmt LLC
Wilson, Elser, Moskowitz Edelman &
Dicker
Brian & Anne Young

PING

Since 2008, PING has generously donated sets of custom-made, custom-fitted PING golf clubs to wounded warfighters that complete Warfighter Sports golf clinics taught by PGA professionals. PING's donation of custom-made golf clubs with specific length, flex and grip characteristics is especially beneficial to wounded warriors, with their unique levels of injury and ability. To date, more than 550 warfighters have been awarded PING golf clubs and equipment valued at more than \$1 million.



GATORADE

Gatorade's Play It Forward program is an initiative that empowers athletes to give back to other athletes to realize their potential through sport. Through this program, Gatorade is providing funding that supports youth-centered adaptive sports across the country through DSUSA's Empower Youth Sports program.



DISABLEDSPORTSUSA.ORG

INFO@DSUSA.ORG

For further information about the initiatives described in this impact report, or to request additional copies, please contact us at:

**451 HUNGERFORD DRIVE
SUITE 608
ROCKVILLE, MD 20850
301.217.9837**

